Arrow Digital Transformation

Company Profile

1 DEC 2020

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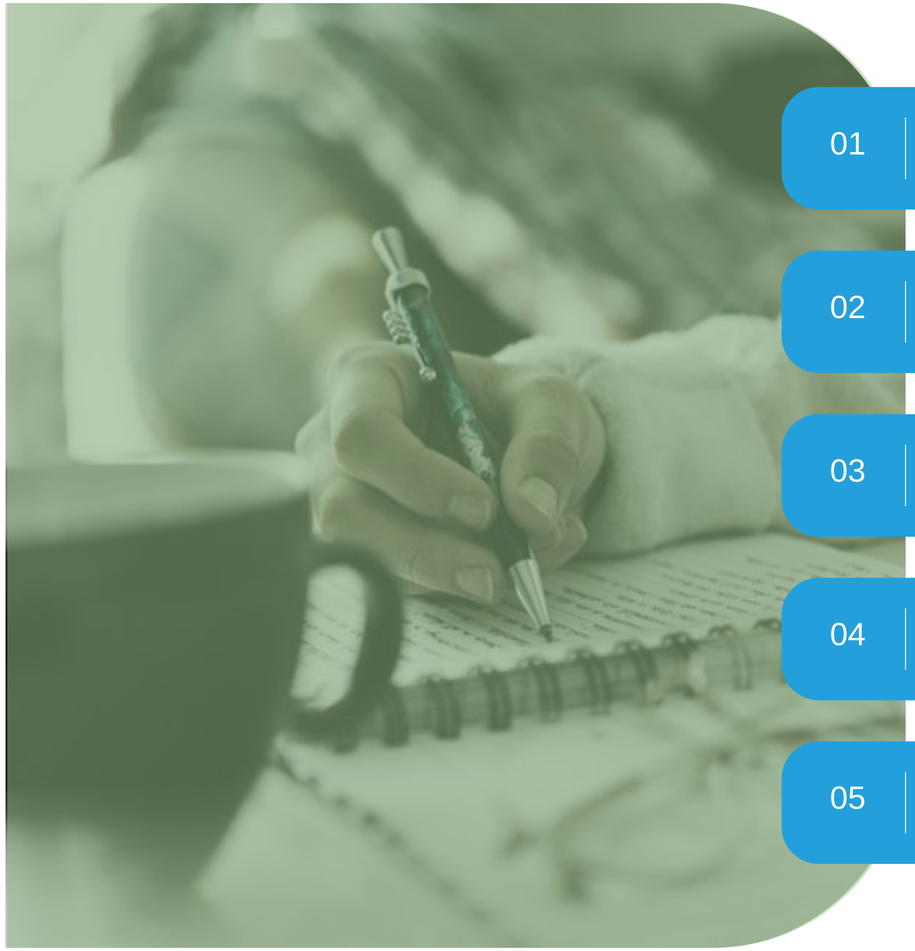
DIGITAL TRANSFORMATION

Content



01 Who we are?

02 Our Competencies

03 Services and Products

04 Our Customers

05 Delivery Artifacts

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Our Believe

"***Excellence*** is attainable only by Discipline, Hard work, Learning from Failures and Loyalty to Continuous Improvement"

Hany El-Sayed

MBA, PMP, PMI-RMP, PMOC, CCM, CDTP, KPIP, ITIL, CSSGB

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Who we are?

Transforming Vision-into-Actions

Arrow was found 2012 in Egypt and established at 2014 in Saudi. We are Digital Transformakers, we deliver innovative business and technology consulting to enable our customers to achieve their business objectives.

We believe that transformation could be achieved through integrated framework of 4-Pillars; 1-) Best Practices, 2-) Automation, 3-)Training and Change Management, and 4-) Feasibility and Knowledge Management.

Our Core Values; Respect for Individual, Quality Client Service, Integrity, Stewardship for Future and Best Team.

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Core Competencies

STRATEGY MANAGEMENT

PROJECT MANAGEMENT

IT STRATEGY

ENTERPRISE ARCHITECT

INFORMATION SECURITY

ENTERPRISE RISK

QPR METRICS

BALANCED SCORECARD

SPARX EA

MICROSOFT

AUTODESK

ORACLE

Services and Products

CONSULTANCY

- Digital Transformation
- Project and Strategy Management Office
- IT Governance and Enterprise Architect
- Business Process Re-Engineering
- Knowledge Management and Organization Excellence
- Enterprise Governance, Risk Management and Compliance

SYSTEMS

- Strategy and BSC System
- GRC Management System
- Oracle EPPM; P6, Unifier, Aconex
- Microsoft EPPM, SharePoint, Portfolio, Power BI,
- Autodesk; AEC Autocade, Revit, BIM360
- Geographical Information System
- Workflow & RPA; SharePoint, K2, Nintex, UiPath
- Custom Development

TRAINING

- Strategy and KPI Management
- Project Management: PMP, Prince2,PgMP,…
- Oracle Primavera: Prime, P6, PCM, Unifier, Aconex
- Microsoft: EPM, SharePoint
- Autodesk Autocade, Revit, BIM360, AEC
- Geographical Information System
- Digital Transformation, Design Thinking
- ITIL, TOGAF, COBIT, EFQM
- Custom Training

INTEGRATED SUPPORT SERVICE

- System Integration Services
- Software Asset Management & License Optimization
- Infrastructure and Security Deployment
- SLA Management and Operation
- Functional Support
- Technical Support
- HW and SW Supply

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Our Customers

الشؤون الخاصة لخادم الحرمين الشريفين
Royal Private Affairs

برنامج التعاملات الإلكترونية الحكومية
e-Government Program

وزارة الطاقة والصناعة والثروة المعدنية
المملكة العربية السعودية

موهبة

وزارة العدل

مستشفى الملك فيصل التخصصي ومركز الأبحاث
King Faisal Specialist Hospital & Research Centre
Gen. Org. مؤسسة عامة

موانئ MAWANI
الهيئة العامة للموانئ
SAUDI PORTS AUTHORITY

بنك التنمية الاجتماعية
SOCIAL DEVELOPMENT BANK

الشركة السعودية لشراكات المياه
Saudi Water Partnership Company

شركة المياه الوطنية
National Water Company

GACA
الهيئة العامة للطيران المدني
General Authority of Civil Aviation

الشركة السعودية للكهرباء
Saudi Electricity Company

وزارة العمل والتنمية الاجتماعية
المملكة العربية السعودية

tedu.com
شركة تطوير للخدمات التعليمية
TATWEER CO. FOR EDUCATIONAL SERVICES

هيئة تقويم التعليم العام
Public Education Evaluation Commission

جامعة الأميرة نورة بنت عبد الرحمن
Princess Nora Bint Abdul Rahman University

معهد الملك عبد الله للبحوث والدراسات الاستشارية
King Abdullah Institute For Research & Consulting Studies
King Saud University جامعة الملك سعود

ثقة
THIQAH

الشركة الكويتية لنفط الخليج (ش.م.ك)
KUWAIT GULF OIL COMPANY (K.S.C)

الصحراء للبتروكيماويات
sahara petrochemicals

AMAALA

MASIC

المزيني
AL-MOZAINI
شركة حمد وأحمد محمد المزيني العقارية

شركة الاستثمارات الرائدة
Rayadah Investment Company

AECOM

KHATIB & ALAMI

الدار الدولية للهندسة
DAR ENGINEERING

EVERSENDAI
Towering-Powering-Energising-Innovating

البواني
AL BAWANI

شركة البابطين للمقاولات
AL-BABTAIN CONTRACTING COMPANY

الفنار
alfanar

ASG
مجموعة الشريف القابضة
AlSharif Group Holding
For Cont. & Dev. Trading
Limited Company

شركة شبه الجزيرة للمقاولات
SHIBH AL JAZIRA CONTRACTING COMPANY

Bec
Beijing Emirates Construction

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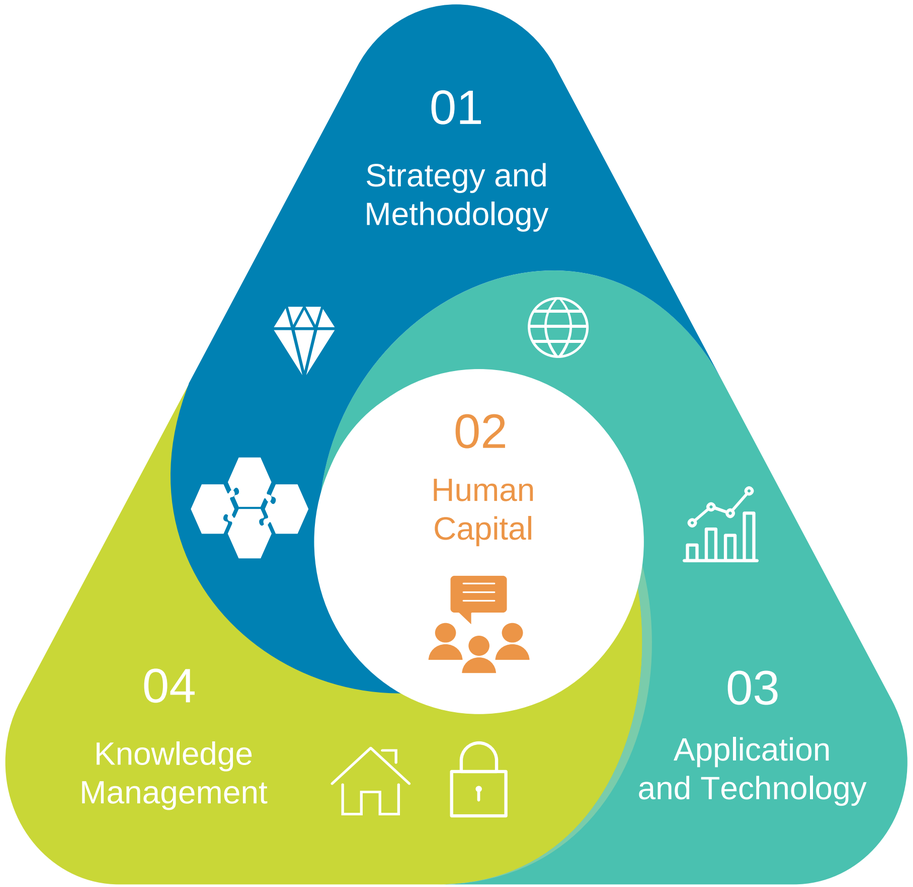
Our Focus



01 **Strategy and Methodology:** Assuring that we are doing the right things first by identifying the strategy then define doing things right by identifying the processes, templates, roles and responsibilities.

02 **Human Capital:** the focus is to build the corporate culture and competencies required to achieve the organization objectives of the digital transformation.

03 **Application and Technology:** the focus is on transforming the business as usual flow into a new business model by applying digital transformation applications and technology to best fit for the purpose and the environment.

04 Knowledge Management: the focus is the information and content storing, sharing, retrieval and ultimate dissemination according to communication policies.

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Our Methodology

Current State Assessment

Complete understanding of the organization artifacts 360 Degree

Roadmap Development

Develop the transition plan for the transformation from the current to the future state

Strategy and Methodology

Defining the strategic directions, objectives, value chain, governance, methodology, template, and forms

E-Service and BI

Develop process automation transforming the workflow into electronic flow with alerts, notification and reporting.

Operation and Support

Provide coaching, mentoring and support on technical and business dimensions against SLA.

Validation and Assurance

Apply validation to the developed solution to assure targets acheivements

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Project Management Approach

Arrow has PMO That applies PMI Standards to manage the company projects. For each project we assign project manager and account manager to focus on the contract delivery as well as watching out customer relation. Development Focus is on PPTC: People, Process, Technology and Content

Initiation

Project Charter
Stakeholder Analysis
Staffing and Organizing

Planning

Master project Schedule
Stakeholder Strategy
Assessment Report
Transition Roadmap

Execution and Control

Status Reporting
Deliverables (PPTC) Completion
Deliverable Review
Risk management
Issue Management
Change Management

Hand Over

Operation Manuals
Source Code
Training Manuals
Handover Report
Closure Report

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Company Capabilities

01 Arrow is a Digital Transformation and Project Management company operating in Saudi, Egypt, Kuwait and Dubai.

02 Arrow consulting team includes; Strategy, Business Process, Organization Development, Data Visualization, Big Data

03 Arrow consulting team includes; PMO, PMIS, ITIL and CMMI consultants who are bilingual Arabic and English speaking& writing.

04 Arrow team has a track record of value chain implementation for more than 75 Organization in different industries in public, private and government

05 The implementation consultants are certified from Microsoft and Oracle solutions as an implementation consultant and certified trainer.

06 Our team are certified PMP with proven experience in education, engineering, telecommunication, construction, utilities, oil and gas ands industrial .

07 Arrow team have experience to work with private and public owners' organizations, real state developers, consultant and contractors.

08 Arrow has a strategy and PMO team with track record experience in maturity assessment, transition roadmaps, change management and industry related certificates.

09 Arrow has an effective technical support services that include on-site full time and remote support driven by a robust service level agreement (SLA)

10 We've conducted a series role based training for different management levels within the organization along with the standard training courses.

11 Arrow has #.NET, Oracle, BI and Java developers that support custom development requirements.

12 Arrow team has developed integration solution among different platform using state of the art integration layers and middleware.

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THANK YOU

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